Federal Supply Service

Authorized Federal Supply Schedule Price List

GSA Consolidated Federal Supply Schedule 70
General Purpose Commercial Information Technology Equipment, Software & Services

Contract Number: GS-35F-0476X
Contract Period: July 6, 2016 through Jul 5, 2021
Pricelist current through: Modification PA-0011

http://zevainc.com

For more information on ordering, visit www.gsa.gov/schedules

Contractor:
Zeva incorporated
11710 Plaza America Dr. Ste 2000
Reston, VA 20190-4743
P: 703-582-8399
www.zevainc.com

Contractor’s Point of Contact for Contract Administration
Tom Stallone
Zeva incorporated
11710 Plaza America Dr. Ste 2000
Reston, VA 20190-4743
P: 703-898-2133
Tstallone@zeva.us

Business Size: Small

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address for GSA Advantage® is:

Effective 12/22/2015
Customer Information

1a. AWARDED SPECIAL ITEM NUMBERS:

- SIN 132-51  Information Technology Professional Services
- SIN 132-60F  Identity and Access Management Professional Services
- SIN 132-32  Term Software Licenses

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN: Not Applicable

1c. HOURLY RATES: See Pages 5 & 7.

2. MAXIMUM ORDER: See NOTE TO ORDERING ACTIVITIES (below)

<table>
<thead>
<tr>
<th>SIN</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>132-51</td>
<td>$500,000</td>
</tr>
<tr>
<td>132-60F</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>132-32</td>
<td>$500,000</td>
</tr>
<tr>
<td>132-62</td>
<td>$1,000,000</td>
</tr>
</tbody>
</table>

NOTE TO ORDERING ACTIVITIES: *If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned Contactor for a better price. The Contractor may (1) offer a new price for this requirement, (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: $100

4. GEOGRAPHIC COVERAGE: Domestic

5. POINT(S) OF PRODUCTION: Reston, VA USA

6. DISCOUNT FROM INTERNAL RATE: The GSA Net Prices published on the GSA Advantage website reflect the fully burdened price. The negotiated discount has been applied and the Industrial Funding Fee has been added.

7. QUANTITY DISCOUNT: A single purchase exceeding $25,000 receives a 10% discount.

8. PROMPT PAYMENT TERMS: Net 30 Days

9.a GOVERNMENT PURCHASE CARD: Accepted for sales at or below the micro-purchase threshold.

9.b GOVERNMENT PURCHASE CARD: For purchases above the micro-purchase threshold, acceptance will be determined on a procurement-by-procurement basis.

10. FOREIGN ITEMS: None

11a.TIME OF DELIVERY: Negotiated at the Task Order Level with the Ordering Activity.
11b. EXPEDITED DELIVERY: Please contact the Contractor for availability and rates.

11c. OVERNIGHT AND 2-DAY DELIVERY: Please contact the Contractor for availability and rates.

11d. URGENT REQUIREMENTS: Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. FOB POINT: Destination

13a. ORDERING ADDRESS:

Zeva incorporated
11710 PLAZA AMERICA DR STE 2000
RESTON, VA 20190-4743
703-582-8399

13b. ORDERING PROCEDURES:

Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA’s) and a sample BPA can be found at the GSA/FSS Schedule Homepage (fss.gsa.gov/schedules).

14. PAYMENT ADDRESS:

Zeva incorporated
11710 Plaza America Dr. Ste 2000
Reston, VA 20190-4743
703-582-8399

15. WARRANTY PROVISION:

SIN 132-51 Delivered, As Negotiated
SIN 132-60F Delivered, As Negotiated
SIN 132-32 Delivered, As Negotiated
SIN 132-62 Delivered, As Negotiated

16. EXPORT PACKING CHARGES: Not Applicable

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:

Please contact the Contractor for terms and conditions of acceptance.

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): Not Applicable

19. TERMS AND CONDITIONS OF INSTALLATION: Not Applicable
20a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): Not Applicable

20b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES: Not Applicable

21. LIST OF SERVICE AND DISTRIBUTION POINTS: Not Applicable

22. LIST OF PARTICIPATING DEALERS: None

23. PREVENTIVE MAINTENANCE: None

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): None

24b. SECTION 508 COMPLIANCE FOR ELECTRONIC and INFORMATION TECHNOLOGY: See www.zevainc.com for more information.

25. DUNS NUMBER: 828301577

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has an Active Registration in the SAM database.

27. PROFESSIONAL SERVICES APPROVED PRICING AND SERVICE DESCRIPTIONS
SPECIAL ITEM NUMBER 132-51
INFORMATION TECHNOLOGY PROFESSIONAL SERVICES

<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>APPROVED GSA PRICE WITH IFF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tech I Associate</td>
<td>$90.68</td>
</tr>
<tr>
<td>Tech II / Consultant</td>
<td>$113.35</td>
</tr>
<tr>
<td>Tech III / Consultant</td>
<td>$136.02</td>
</tr>
<tr>
<td>Tech IV / Principal</td>
<td>$158.69</td>
</tr>
<tr>
<td>Tech V/ Architect</td>
<td>$176.83</td>
</tr>
<tr>
<td>Tech VI/ Subject Matter Expert (SME)</td>
<td>$272.04</td>
</tr>
<tr>
<td>Tech VII / Sr. Subject Matter Expert</td>
<td>$297.43</td>
</tr>
</tbody>
</table>

**Labor Category Descriptions**

1. **TECH I ASSOCIATE**

   **Education:** Associate degree in related field

   **Basic Experience:** 0+ years of consulting or relevant work experience

   **Job Function:** Completes tasks and sets priorities based on supervisor direction. Be active participate in a small project team. Ability to present persuasively and effectively.

2. **TECH II ASSOCIATE**

   **Education:** Associate degree in related field

   **Basic Experience:** 3 + years of consulting or relevant work experience

   **Job Function:** Completes tasks and sets priorities without supervision. If needed, can supervise and set priorities for others. Can lead a small project team. Ability to present persuasively and effectively. Able to effectively facilitate meetings with project team member.

3. **TECH III SR. CONSULTANT**

   **Education:** Bachelor’s degree in related field

   **Basic Experience:** 5+ years of consulting or relevant work experience

   **Job Function:** Can scope out a simple or semi complex project based on business requirements and achievable benefits. Can create a semi complex project plan and Statement of Work. Can lead a semi complex project to completion on time and on budget. Able to effectively facilitate meetings with project sponsors. Evaluate, design, and implement enterprise IT based business solutions, often working on site to help customers deploy their solutions. Can lead teams for deployment activities.
and to meet deliverables. Have strong client satisfaction awareness. Can lead technology decisions and facilitate and articulate alternatives and direction to Senior IT and Business Management. Must hold strong Project Management Skills.

4. TECH IV PRINCIPAL

**Education:** Bachelor’s degree in related field

**Basic Experience:** 7+ years of consulting or relevant work experience

**Job Function:** Can scope out a complex project based on business requirements and achievable benefits. Can create a complex project plan and Statement of Work. Can lead a complex project to completion on time and on budget. Able to effectively facilitate meetings with Microsoft senior management. Viewed as a functional expert with full awareness of business solutions. Requires both broad and deep technology knowledge and the ability to architect a solution by mapping a customer’s business problem to an end to end technology solution (MS Services specific). Demonstrated ability to engage in senior level technology decision maker discussions related to agility and business value. Effective in fostering executive level relationships.

5. TECH V ARCHITECT

**Education:** Bachelor’s degree in related field

**Basic Experience:** 10+ years of consulting or relevant work experience

**Job Function:** Senior expert with extensive knowledge in designated field or discipline. Provides insight and advice concerning task or project strategic direction and outcomes. May contribute to the evaluation, analysis, and development of Recommended solutions. Resolves complex problems, which require an in-depth knowledge of subject matter related to the designated field or discipline.

6. TECH VI SUBJECT MATTER EXPERT

**Education:** Master’s degree in related field

**Basic Experience:** 14+ years of consulting or relevant work experience

**Job Function:** Senior expert with extensive, enterprise-wide knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of proposed solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. The Functional/Subject Matter Expert is primarily utilized on projects for their specific expertise, not in a managerial capacity, in support of the creation of comprehensive methods for describing current and/or future structure and behavior of an organization’s processes, systems, personnel and organizational sub-units, so that they align with the organization’s core goals and strategic direction.
7. TECH VII SR. SUBJECT MATTER EXPERT

Education: Master’s degree in related field

Basic Experience: 17+ years of consulting or relevant work experience

Job Function: Senior expert with extensive, enterprise-wide knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of proposed solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. The Functional/Subject Matter Expert is primarily utilized on projects for their specific expertise, not in a managerial capacity, in support of the creation of comprehensive methods for describing current and/or future structure and behavior of an organization’s processes, systems, personnel and organizational sub-units, so that they align with the organization’s core goals and strategic direction.

SPECIAL ITEM NUMBER 132-60F
IDENTITY AND ACCESS MANAGEMENT PROFESSIONAL SERVICES

<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>APPROVED GSA PRICE WITH IFF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tech II / Consultant</td>
<td>$117.88</td>
</tr>
<tr>
<td>Tech III / Sr Consultant Manager</td>
<td>$156.88</td>
</tr>
<tr>
<td>Tech IV / Principal</td>
<td>$166.85</td>
</tr>
<tr>
<td>Tech V/ Architect</td>
<td>$185.89</td>
</tr>
<tr>
<td>Tech VI / Subject Matter Expert</td>
<td>$276.57</td>
</tr>
</tbody>
</table>

Labor Category Descriptions

1. TECH II CONSULTANT

Education: Associate degree in related field

Basic Experience: 3 + years of consulting or relevant work experience

Job Function: Completes tasks and sets priorities without supervision. If needed, can supervise and set priorities for others. Can lead a small project team Ability to present persuasively and effectively Able to effectively facilitate meetings with project team member.

2. Tech III Sr. Consultant/Manager

Education: Bachelor’s degree in related field

Basic Experience: 5+ years of consulting or relevant work experience
**Job Function:** Can scope out a simple or semi complex project based on business requirements and achievable benefits. Can create a semi complex project plan and Statement of Work Can lead a semi complex project to completion on time and on budget. Able to effectively facilitate meetings with project sponsors. Evaluate, design, and implement enterprise IT based business solutions, often working on site to help customers deploy their solutions. Can lead teams for deployment activities and to meet deliverables Have strong client satisfaction awareness. Can lead technology decisions and facilitate and articulate alternatives and direction to Senior IT and Business Management. Must hold strong Project Management Skills.

3. **TECH IV PRINCIPAL**

**Education:** Bachelor’s degree in related field

**Basic Experience:** 7+ years of consulting or relevant work experience

**Job Function:** Can scope out a complex project based on business requirements and achievable benefits. Can create a complex project plan and Statement of Work Can lead a complex project to completion on time and on budget. Able to effectively facilitate meetings with Microsoft senior management Viewed as a functional expert with full awareness of business solutions Requires both broad and deep technology knowledge and the ability to architect a solution by mapping a customer’s business problem to an end to end technology solution (MS Services specific). Demonstrated ability to engage in senior level technology decision maker discussions related to agility and business value. Effective in fostering executive level relationships

4. **TECH V ARCHITECT**

**Education:** Bachelor’s degree in related field

**Basic Experience:** 10+ years of consulting or relevant work experience

**Job Function:** Senior expert with extensive knowledge in designated field or discipline. Provides insight and advice concerning task or project strategic direction and outcomes. May contribute to the evaluation, analysis, and development of recommended solutions. Resolves complex problems, which require an in-depth knowledge of subject matter related to the designated field or discipline.

5. **TECH VI SUBJECT MATTER EXPERT**

**Education:** Master’s degree in related field

**Basic Experience:** 14+ years of consulting or relevant work experience

**Job Function:** Senior expert with extensive, enterprise-wide knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of proposed solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts.
Functional/Subject Matter Expert is primarily utilized on projects for their specific expertise, not in a managerial capacity, in support of the creation of comprehensive methods for describing current and/or future structure and behavior of an organization’s processes, systems, personnel and organizational sub-units, so that they align with the organization’s core goals and strategic direction.

SPECIAL ITEM NUMBER 132-32
TERM SOFTWARE LICENSES

The following **Pricing Schedule** is a verbatim extract of the Zeva incorporated Commercial Price List dated August 2015.

**DecryptNaBox License Components**

1. **Annual Subscription Licensing**: DecryptNaBox Lite is sold on an annual subscription license basis. The annual subscription license fee for DecryptNaBox Lite includes all maintenance and product support. For annual subscription licenses, fees for subsequent years have a maximum escalation amount based on US Government reported CPI.

<table>
<thead>
<tr>
<th>DecryptNaBox Lite</th>
<th>Annual Subscription</th>
<th>Price is per Workstation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lite Edition Lite Edition</td>
<td>$5,440.81</td>
<td>Automation to allow files with encrypted email to be decrypted</td>
</tr>
</tbody>
</table>

SPECIAL ITEM NUMBER 132-62
HOMELAND SECURITY PRESIDENTIAL DIRECTIVE 12 PRODUCT AND SERVICE COMPONENTS

<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>APPROVED GSA PRICE WITH IFF</th>
</tr>
</thead>
<tbody>
<tr>
<td>ICAM SECURITY SUBJECT MATTER EXPERT – LEVEL I</td>
<td>$208.56</td>
</tr>
<tr>
<td>ICAM SECURITY SUBJECT MATTER EXPERT – LEVEL II</td>
<td>$253.90</td>
</tr>
</tbody>
</table>

**Labor Category Descriptions**

1. **ICAM SECURITY SUBJECT MATTER EXPERT – LEVEL I**

   **Education**: Bachelor’s degree in related field

   **Basic Experience**: 8 years of consulting or relevant work experience

   **Job Function**: Expert consulting in PKI Key Recovery, Keys and certificates from Federal Certificate Authorities, Secure key vaults, Design technical solutions to securely recover keys, Evaluate designs
against ICAM, PKI, and FIPS policies and standards, Support implementation of Key Recovery solutions in test environments, Demonstrate solution components against all requirements, Develop Key Recovery Policy Statements to describe methods and address compliance ICAM/PKI policies, Support audits for solutions utilizing, recovering, and/or hosting PKI certificates, Address compliance questions, Provide support for the operation and maintenance of solutions, Complete requirements to obtain certificates, Document process for issuance of selected certificate types, BSD Application Testing in DEV/SIT, Test issuance of selected certificate types.

2. ICAM SECURITY SUBJECT MATTER EXPERT – LEVEL II

**Education:** Bachelor’s degree in related field

**Basic Experience:** 12 years of consulting or relevant work experience

**Job Function:** Implement multi-factor authentication for privileged accounts/users, Design, implement and deploy solutions for use of PIV credential authentication, Provide policy and technology guidance, Responsible for advanced mapping, Federal PIV card credentialing and implementation within Microsoft technology environments, Derive credentials to enable reading of encrypted email message on mobile devices. Responsible for migration of PKI credentialing, PKI keys and certificates, Expertise in Federal PKI program, Microsoft, Entrust ICAM and Federal Information Processing Standard (FIPS) policies, procedures, tools and methods, Design of CA upgrade/migration, Install and test CA configuration, Develop and document implementation plan, Complete deployment and verify issuance of certificates.